



“PETROSERVICE SAS,,

Via Seminara (Trav. A), 44 - 95028 Valverde (CT)

☎ 095383040 - 3482226730 - 3482226734

Fax: 095383132 - Email: info@petroservice.it

Web: www.petroservice.it

SINCERT



MARINE CARGO SURVEY RATES 2010

Catania, 23rd February 2010

Subject: **Rates 2010 for Marine Cargo Surveys performed in Italy.**

With the reference to the subject, please find below the Marine Cargo (Unleaded Gasoline - Gasoils - Crude Oils - Kerosene - Oil derived products - GPL) Surveys rates for

- Ship/Shore Terminal Loading /Discharge and Transhipments
- Supplements
- Independent Laboratory test

Please note:

- ◆ Rates include any employees, telephone, mail expenses, night and/or overtime surveys. VAT is excluded.
- ◆ Our personell is covered by insurance policies and trained in H&S regulations.
- ◆ Petroservice takes the responsibility for every damage/accident caused by /occurred to our employees during the Survey.

Regards

Claudio Celentano
(Petroservice Managing Director)

Petroleum-Petrochemical Surveyors and
Consultant

VAT # 03322300876
Equity Capital 15.493,71 €

C.C.I.A.A. - Catania R.I. N°163706/1997
C.C.I.A.A. - Catania REA N°211302

**UNLEADED GASOLINE - GASOILS - CRUDE OILS - KEROSENE - OIL DERIVED PRODUCTS:
LOADING/UNLOADING RATES 2010**

1) MAIN CARGO SURVEY PROCESS :

DESCRIPTION:

- Tank Cleanliness Survey
- Quantity Survey (board and ashore); any parcel included
- OBQ / ROB.
- Bunkers Survey, Not nominated cargo tanks and other spaces survey
- Analysis Witnessing to:
 - Shoretank sample
 - Average pipeline sample (spot) or
 - Ship’s composite sample
- Taking and sealing of Shoretank, avg. Pipeline (spot), ship’s composite samples
- Time Log
- Documents / certificates issuing.

RATES:

€

OIL DERIVED

1A) From 0 to 12.000 M/T.....	1.380,00
1B) From 12.001 to 20.000 M/T.....	1.520,00
1C) From 20.001 to 30.000 M/T.....	1.640,00
1D) Over than 30.001 M/T.....	1.780,00

CRUDE OILS

1E) From 0 to 90.000 M/T.....	1.880,00
1F) From 90.001 to 140.000 M/T.....	2.120,00
1G) Over than 140.001 M/T.....	2.360,00

2) TRANSHIPMENTS		€
2A) Mother ship (single rate including 1 or more transfers)		See 1) rates
2B) Supplementary rate applied for any daughter ship		See 1) rates
2C) Transhipment rate + shore discharge		See 2A)-2B) rates

3) SUPPLEMENTS		€
3A) Continuous pipeline manual Sampling (rate per hour)		24,00
3B) Supplementary Sampling and Analysis witnessing		230,00
3C) Shore Terminal Survey more than the first one	for each Terminal	460,00
3D) Analysis, Sampling and Sealing for each Tank of the ship		340,00
3E) Pipeline Filling Survey before Discharge / Loading		340,00
3F) Crude Oil Washing Survey		
	Stand-alone fee without main Cargo Survey process	850,00
 With main Cargo Survey process	420,00
3G) Offshore survey		310,00
3H) Pressure Survey at Manifold		310,00

4) NOTES		€
4A) Expenses related to any boat used to reach the Platform/Ship		reimbursed at cost
4B) Analysis c/o Independent Laboratory		See ‘Laboratory service rates’
4C) Expenses for sending Sample to Lab		reimbursed at cost

Please note:

- ◆ **Supplements and Notes rates will be added to Main Cargo Survey process rates.**
- ◆ **Conditional to a separate agreement, new rate will be applied to specific operation not listed above,**

GPL LOADING/DISCHARGE RATES 2010

1) QUANTITY SURVEY (OBQ/ROB Survey included)		€
Fixed rate independent of M/T/ Parcels number		850,00
2) ANALYSIS WITNESSING		€
Fixed rate independent of M/T / Parcels number		220,00
3) TANKS CLEANING ASSISTANCE WITH PERIODICAL CHECKING OF THE TANKS CLEANLINESS.		€
Up to 2 days		605,00
For each day exceeding 2nd day		240,00
4) MINIMUM RATE FOR EACH SURVEY		€ 960,00
5) SUPPLEMENTS		€
5A) Analysis, Sampling and Sealing for each Tank of the Ship		345,00
5B) Offshore survey		330,00
6) NOTES		€
6A) Expenses related to any boat used to reach the Platform/Ship		reimbursed at cost See ‘Laboratory service rates’
6B) Analysis c/o Independent Lab		
6C) Expenses for sending Samples to Lab		reimbursed at cost

Please note:

- ◆ Supplements and Notes rates will be added to operation 1-2-3 rates.
- ◆ Conditional to a separate agreement, new rate will be applied to specific operation not listed above.

LABORATORY SERVICE RATES 2010

TEST	TEST METHOD	€
ANILINE POINT	IP 213	44,00
ASH	ASTM D 482	44,00
ASH SULPHATED	ASTM D 874	46,00
ASPHALTENES	IP 143/ASTM D 2007	66,00
BROMINE NUMBER	ASTM D 1159	92,00
CALORIFIC VALUE,NET	ASTM D 240	81,00
CALORIFIC VALUE,NET	CALCULATED	37,00
CARBON,HYDROGEN,NITROGEN (EACH)	-----	92,00
CETANE INDEX	ASTM D 976	44,00
C.F.P.P.	IP 309	46,00
CLOUD POINT	ASTM D 2500	46,00
COLOUR	ASTM D 1500/ASTM D 156	42,00
CONRADSON CARBON RESIDUE	ASTM D 189	66,00
COPPER, SILVER CORROSION (EACH)	ASTM D 130	44,00
DENSITY	ASTM D 1298/ASTM D 4052	27,00
DIESEL INDEX	IP 21	57,00
DISTILLATION	ASTM D 86	80,00
DISTILLATION AT REDUCED PRESSURE	ASTM D 1160	154,00
DOCTOR TEST	IP 30	44,00
FLASH POINT	ASTM D 93/ASTM D 92/IP 113	57,00
FREEZING POINT	ASTM D 2386	66,00
GUMS, EXISTENT	ASTM D 381	74,00
HOT FILTRATION TEST	SHELL 2696	20,00
INSOLUBLES IN PENTANE/BENZENE	ASTM D 893	46,00
LEAD TOTAL	ASTM D 3237	74,00
METALS (FE-NA-V-NI-ETC.) (EACH)	ATOMIC ABSORPTION	77,00
NEUTRALIZATION NUMBER	ASTM D 974	63,00
OCTANE NUMBER	ASTM D 2700/ASTM D 2699	115,00
POUR POINT	ASTM D 97	44,00
SALT CONTENT	IP 97	46,00
SEDIMENT, ACTUAL	ASTM D 2274	46,00
SEDIMENT, POTENTIAL	ASTM D 2274	85,00
SEDIMENT BY EXTRATION	ASTM D 473	44,00
SEDIMENT AND WATER	ASTM D 1796	46,00
SMOKE POINT	ASTM D 1322	44,00
SULPHUR, TOTAL	ASTM D 129/ASTM D 1552/ASTM D 1266	80,00
VISCOSITY INDEX	ASTM D 2270	63,00
VISCOSITY, KINEMATIC	ASTM D 445/IP 319	44,00
WATER BY DISTILLATION	ASTM D 95/ASTM D 4007	42,00
WATER REACTION	ASTM D 10094	44,00

RISES:

Cost will raise:
 20% (Overnight **or** Public Holiday)
 40% (Overnight **and** Public Holiday)

Please note:

- ◆ VAT excluded
- ◆ Test listed above are mainly requested by our Customer. If you have specific needs, please contact us.
- ◆ Final Result available within 24 hrs after Laboratory received the samples